

# City of Wilmington



**MICHAEL S. PURZYCKI**  
Mayor

October 5, 2017

Mr. Jeffrey Bezos  
Chairman, President, and CEO  
Amazon.com Inc.  
1200 12th Ave. South, Suite 1200  
Seattle, WA 98144-2734

Dear Mr. Bezos:

Wilmington wants Amazon and Delaware wants Amazon. Whatever combination of that works for you, works for us, because that's the way we operate here—collaboratively and effectively—to get things done for our city, our state and for the many businesses that call Delaware home. We would be honored to help you establish your new headquarters here in the state that started a nation.

Wilmington has a development-ready location set to go for the new Amazon headquarters situated along our beautiful Christina Riverfront. It is a mixed-use development site that reflects the urban fabric of our walkable city with access to bike trails and plenty of greenspaces. We will guarantee an expedited permitting and plans review process from start to finish. We have also presented a financial package in addition to what the State has offered.

Wilmington is home to a strong workforce that lives in our city or in the immediate area of our state and region. We are within easy commuting distance to three additional states (NJ, PA, MD), so Amazon employees can find the living situation that works best for their needs and the needs of their families. Amazon would have access to engineering, FinTech, and MBA talent at the University of Delaware and Philadelphia-area universities.

Wilmington is a proud transit hub in the region. Our city is easily accessible by two interstate highways (I-95 and I-495), an Amtrak train network that spans the northeast corridor and allows for convenient connections to New York and Washington, and Philadelphia International Airport which is just 20 minutes away. The New Castle County airport is just 8 minutes from Wilmington and caters to private jet travelers.

Selecting Wilmington would be WONDERFUL for you and us. If you select another part of our state, that too would be extremely beneficial for everyone. We believe in each other and support each other in Delaware. That's how we've produced such a stable and favorable business and tax

## OFFICE OF THE MAYOR

LOUIS L. REDDING CITY/COUNTY BUILDING • 800 FRENCH STREET • WILMINGTON, DELAWARE • 19801-3537  
WWW.WILMINGTONDE.GOV • PHONE: (302) 576-2100 • FAX: (302) 571-4102

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climate over the years. Our renowned Court of Chancery understands the world of business and issues fair and expedited decisions.

I understand that your family knows something about Wilmington from connections to Salesianum School and to other public officials in our state. I also want you to know that you won't find a more welcoming and caring city than Wilmington. We will embrace your company and your employees to create a solid Wilmington, Delaware, and Amazon partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Purzycki". The signature is fluid and cursive, with a large, stylized initial "M" and a long, sweeping underline.

Mike Purzycki

Mayor