

Congress of the United States
Washington, DC 20515

October 4, 2017

Mr. Jeff Bezos
Chairman, President, and CEO
Amazon.com Inc.
12th Avenue South
Suite 1200
Seattle, WA 98144-2734

Dear Mr. Bezos:

Delaware may be small, but that's what makes us nimble when it comes to creating a nurturing environment for business. With our first-class workforce and easy access to major highways like 1-95 and the northeast corridor railway, the First State will be a great location for Amazon's second North American headquarters. Moreover, employees look for a place that their families can grow and thrive. Great communities, good schools, pristine beaches, proximity to major cities, and friendly people are hallmarks of Delaware that make it a great place to call home.

Like Amazon, Delaware moves quickly. We have sites readily available. Three sites meet the criteria for Phases I & II of the Amazon headquarters. Two of those sites meet the criteria for all phases of the project. All three sites have appropriate zoning and utilities on site and enjoy access to passenger rail up and down the northeast corridor. In addition, these sites provide quick access to the Philadelphia International Airport.

Delaware sits right in the middle of a labor force of 3.9 million people all within 50 miles of Wilmington, Delaware, including 1.96 million millennials. That workforce enjoys a cost of living much lower than larger cities around us. In fact, homeownership rates are higher while rent is lower in Delaware when compared with the rest of the region.

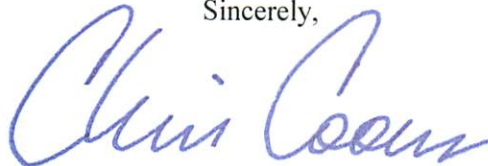
While other states may be able to write a bigger check, we are confident that no states' local, state, and federal officials work better, or faster, than Delaware's. As you explore Delaware further in the search process, you will find a state that provides a collaborative environment for public and private partnership. We are known to foster business relationships while working with state agencies and local governments to improve and streamline regulatory processes. This collaborative effort has led to business location, expansions and job growth throughout the state.

You will find in Delaware a state that works in partnership with the private sector, a state where collaboration occurs between all levels of government and a state that gets things done quickly. Our leaders focus on providing the critical educational, legal, and infrastructure resources necessary to attract and retain growing, sustainable businesses and the workers they require. We welcome the opportunity to talk with you about why Delaware makes sense for your company.

Sincerely,



Thomas R. Carper
United States Senator



Christopher A. Coons
United States Senator



Lisa Blunt Rochester
Member of Congress