



October 4, 2017

Mr. Jeff Bezos, CEO
Amazon.com, Inc.
1200 12th Avenue South, Suite 100
Seattle, WA 98144-2734

Re: Amazon's Second Headquarter Search

Dear Jeff:

Our company CSC just completed construction of our global headquarters in Wilmington, Delaware on a 40 acre campus. Construction which concluded this past June encompassed the CSC headquarters building of 148,437 sf along with a 218,000 sf parking garage. The building structures provide our employees a collaborative workspace with state of the art technology but what we find most appealing are the addition of outdoor walking paths, a 5-acre meadow, green roofs, underfloor air system, mechanical shades, snow melt system, wireless campus and more.

CSC worked closely with the Delaware Department of Transportation, the New Castle County Land Use Department and our neighborhood communities to make this build a tremendous success. CSC employs over 1,000 teammates at our Delaware offices and 2,600 worldwide. Delaware is unique in that you have immediate access to decision makers and work in the "Delaware Way" which is a spirit of cooperation. With this in mind, Delaware is the home we selected to establish our roots.

Delaware as you may know, has undergone an incredible resurgence. The spinoff of DuPont has brought two of the DowDuPont entities to Delaware, the organic growth of Incyte, the explosive growth of Chemours and Navient make Delaware an attractive market to expand your business.

Delaware was once known as the chemical company state with DuPont, however in the eighties it reinvented itself and grew into the financial services center and most recently has evolved into an entrepreneurial FinTech state. Service companies like ours attract engaging employees from the three counties in our state as well as the surrounding Delaware Valley and Philadelphia region.

Recently I have been asked to co-chair the Delaware Prosperity Partnership along with Governor John Carney. The DPP is an initiative which brings together the resources, commitment, energy and financial investment of both public and private sectors in regards to our states economic development.

I would be more than pleased to share with you our vision for the State of Delaware and welcome you and the Amazon team to continue your growth in the First State.

Sincerely,

A handwritten signature in black ink, appearing to read "Rod Ward", written over a white background.

Rod Ward,
President & CEO